

Contact

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RIPS Technologies GmbH

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Reinforcing our growing business, we are looking for a

BUSINESS DEVELOPMENT MANAGER

THIS IS RIPS

RIPS Technologies GmbH is a high-tech company based in Bochum, Germany, and delivers automated security analysis for web applications as platform independent software or highly scalable cloud service (<https://demo.ripstech.com>). With innovative and language-specific code analysis algorithms even complex security vulnerabilities are detected that no other solution is able to find. Detailed patch instructions allow developers and consultants to remediate security risks in a time- and cost-efficient way, before these are exposed to attackers.

YOUR TASKS

- Identification of potential new enterprise customers
- Point of contact for international B2B inquiries and incoming leads
- Working with our sales team to identify company needs
- Creation and tracking of offers and contracts
- Customer relation and success management
- Coordination of first-level customer support

YOUR PROFILE

- IT-related studies or comparable professional technical background
- Business fluent in English, German language skills are beneficial
- Clear and concise writing for professional customer communication
- Interpersonal, relationship-building and networking skills
- Self-motivated and reliable with a strong independent work ethic

YOUR BENEFITS

- Work with leading experts in information security and a superior product
- Join a highly motivated and diverse group of people and become part of the RIPS family
- Work in a major position with excellent development options on international platforms
- Snacks and drinks fully provided featuring our very own coffee blend
- Flexible working hours and regular team events

Please send your application documents by email to
CAREERS@RIPSTECH.COM